A walkthrough of YardPilot for service contractors

YardPilot is field service software for lawn care, landscaping, concrete, pressure washing, painting, roofing, cleaning, HVAC, plumbing, electrical, handyman and other service businesses. It prices every estimate from your own costs so quotes hit your target profit margin, then runs the job from customer approval to crew work and invoicing. It works in English and Spanish in any web browser.

1. Set up your business

Pick your trade to load starter services, field measurements, inspection questions and crew checklists. Import customers from a CSV file (duplicates are skipped, never merged).

2. Win the job

Share a quote request page, QR code or website widget. Build estimates from labor with burden, materials with waste, travel, overhead and contingency. Selling price = total cost ÷ (1 – target margin), and you get a warning if a price falls below target.

3. Customer approves online

Customers open a secure link, review line items, pick Good, Better or Best when offered, and approve by typing their name. Deposits and change orders are available on Growth and above.

4. Schedule and dispatch

One-time and recurring work plans book visits automatically. Assign workers and crews with a foreman, and move a rain day without double-booking.

5. Crews in the field

Technicians see only their assigned jobs on their phones: directions, clock in and out, checklists, before-and-after photos and signatures. They never see prices, costs, margins or pay rates.

6. Invoice and track profit

Send branded invoice links, run monthly billing statements and record payments. Customers pay your business directly; YardPilot never holds your money. Compare estimated vs actual job cost.

Plans

Plan	Monthly	Annual	Team included
Starter	$59	$590	1 admin + 3 crew
Growth	$129	$1,290	3 office + 10 crew
Professional	$249	$2,490	5 office + 25 crew
Business	$449	$4,490	10 office + 50 crew

USD, taxes may apply. Annual billing gives two months free. Extra seats: $19/month per office user, $6/month per crew member. AI only suggests visible conditions from photos; it never sets prices.

Try it yourself

Start a 3-day free trial with full access and no credit card at **www.theyardpilot.com/auth**. See the live demo page at **www.theyardpilot.com/demo**.